

## Jessica Thiele

Written by H. K. Wilson - Tnp Photography by Bree Wallen-Tagle

According to Realtor® Jessica Thiele at Coldwell Banker Roadrunner Realty in Yucca Valley, real estate is in her blood. Growing up with a general contractor father, she says a family fun day was roaming the aisles at Home Depot. “Property management, construction and real estate have always been a part of my life,” she says. “I can’t imagine doing anything else.”

Jessica has overseen the construction of multiple spec homes and flips. She has purchased, managed and sold multiple personal properties, including a volume of bank repos acquired after the housing crash in the late 2000s. “Family encouraged me to acquire properties as quickly as possible. My business took off within three months, and I haven’t slowed down for a moment.”

Throughout her career, Jessica has earned many awards, including Top Producing Agent, 2019; Top Producing Agent, 2018; International President’s Circle, 2018 and

2017; Gold Top Producing Agent, 2017; Coldwell Banker International Diamond Society, 2016; and Silver Top Producing Agent, 2016. She also holds the National Associations of Realtors® Green Designation, which elevates her understanding of energy efficiency, sustainability and green building requirements.

Jessica’s life and work are centered in the Yucca Valley area, where she has lived since 2006. In this relatively small and quiet corner of Southern California, she says there is a wonderful community that others are beginning to discover, as many from the arts and entertainment fields are leaving L.A. and Orange County to enjoy a quieter lifestyle in the Joshua Tree area. “I have a passion for the area, and I love it here. The changes that are occurring in town excite me. It’s still a relatively small town where you know everyone, and I like that, it pushes me to work harder to keep up my brand and professional reputation.”



Jessica brings unique assets to her real estate practice arising from her years of hands-on experience in the builder sector, and she maintains a well-rounded practice that includes single-family residences, land, commercial and multi-unit sales. “Because we live in a rural location, as a listing or buyer’s agent you must be an expert in all areas of real estate and know all avenues well. Serving from Morongo Valley to 29 Palms, this job stays exciting.”

She is also a Homes for Heroes affiliate. This organization provides special incentives for firefighters, EMS, law enforcement, military, healthcare professionals and teachers. “Heroes deserve their rewards,” she says.

Many fine qualities make Jessica a great Realtor®, and chief among them are her integrity and communication. “I put my heart into the decisions I help my clients make. I represent my clients as if I was purchasing or selling the home for myself. With regard to listings, you must be a team with your sellers. People trust me because I’ve bought and sold properties of my own. My follow up with clients and other agents is key. I am always available. Most of my clients are coming from L.A. or Orange County. I do go the extra mile to preview homes and save them time, if possible, and I’m happy to do so. For my sellers, some even live out of state, and I handle the listing and transaction seamlessly from start to finish.”

Jessica’s numerous five-star client reviews reflect the outstanding caliber of her character and client service. A recent seller said: “We had a great experience with Jessica, and we highly recommend her. She listed our house on a Friday, and we accepted an offer and were in escrow on Monday. The process was smooth, and Jessica could not have been any more prompt and attentive. She provided excellent communication and consistent feedback as she helped us navigate the process. Thank you Jessica!”

A repeat buyer commented: “Jessica is a great agent, and I would highly recommend her. She has helped me purchase three properties to date, and on each of them, she showed her skills in different ways. I think one of her best qualities is her responsiveness. I knew that I could reach her and get a response quickly in a fast moving real estate market.”



For Jessica, the beautiful California desert is more than a vacation destination. “I see a vision and dream for the Yucca Valley Joshua Tree area,” she says. “Everything I do is passion driven; that’s why I sell! I bring heart into every transaction, my love for this town and my profession of real estate.”

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